

ON THE AGENDA

NYSCA

June 2020

New York State Chiropractic Association

Welcome

BACK!!!

PRESIDENT'S REPORT

Jason Brown, D.C.



NYSCA OFFICERS

President

Jason Brown, DC [Region 3]
president@nysca.com

Vice President

Lloyd Kupferman, DC [Region 2]
vicepresident@nysca.com

Recording Secretary

Gerald Stevens, DC [Region 4]
secretary@nysca.com

Communications Secretary

Chris Piering, DC [Region 4]
comm.secretary@nysca.com

Treasurer

Anthony Palumbo, DC [Region 1]
treasurer@nysca.com

Past President

Louis Lupinacci, DC [Region 2]
pastpres@nysca.com

DIRECTOR ROSTER

Joseph Campisi, DC [Region 1]
Angelo Ippolito, DC [Region 1]
Joseph Lezamiz, DC [Region 1]
Joseph Merckling, DC [Region 2]
Bruce Silber, DC [Region 2]
Robin Stein, DC [Region 2]
Robert DeSantis, DC [Region 3]
Robert Martin, DC [Region 3]
Michael O'Leary, DC [Region 3]
William Lauretti, DC [Region 4]
John Gerlach, DC [Region 4]
Amorette Smith, DC [Region 4]
Mariangela Penna, DC
[ACA Affiliate Dir.]

NYSCA STAFF

Executive Director - Karl Kranz, DC, Esq.
ed@nysca.com

Controller - Elizabeth Kantrowitz
controller@nysca.com

Executive Administrative Assistant -
Ms. Antoinette Kranz | antoinette@nysca.com

WELCOME NEW MEMBERS

The NYSCA would like to welcome new and returning members! Your participation in professional organizations is essential to the advancement of our work for our members and our patients. Thank you!

Laura Bowen, DC D-7
Alan Cooper, DC D-12
Marshall Dornink, DC D-17
Alex Eingorn, DC D-1
Karen Erickson, DC D-1
Genevieve Heath, DC D-15
Craig Patane, DC D-2
Lucas Van Acker, DC D-10
Michael Willemse, DC Affiliate Out of State
Nicholas Zuccala, DC D-7

RETURNING MEMBERS

Nicholas Abramo, DC D-17
Marc Habif, DC D-8
John Nowak, DC D-17
George Resnick, DC D-6
Richard Seibert, DC D-6
Denison Stone, DC D-10

NEW LICENTIATES

Ahmed Abdella, DC D-7
Scott Andersen, DC D-1
Catherine Krok D-17
Sarah Novotny D-17
Brianna Ryan D-17
Brittany Seeley, DC D-16
Daniel Shin D-17
Morgan Stevens, DC D-17

NEW STUDENTS

Renga Samy - Cleveland
Carla Ciraco - D'Youville
Robert Minlionica - Logan
Anbarasan V - Logan
Janet Austin - NYCC
Mitchell Long - NYCC
Josh Masorti - NYCC
David Walker - NYCC

Gianna Carnesi - Palmer
Mary Poth - Palmer



Patients Are Searching For You - News on Your National Directory Listing

When was the last time you updated or populated your Directory listing?

As a NYSCA member, you receive a basic listing in the Foundation for Chiropractic Progress' National Find-A-Doctor Directory through NYSCA's enrollment in Group Membership. When patients search for a doctor of chiropractic in their local area, they will find your profile.

Please visit www.f4cp.org to create an account and optimize your National Directory listing. To get started, please enter the email associated with your NYSCA membership and click "I Forgot My Password." A link will be emailed to you with instructions on how to proceed.

If you have already created an account, please log in and click on "My Account/Edit Profile." From there, you can update your information to ensure patients have accurate contact information.

As a member of the Foundation, we are pleased to share a newly designed membership button for your website, social platforms and eSignatures.



NYSCA

PRESIDENT'S REPORT Jason Brown, D.C.

NYSCA Members,

I am thrilled to be able to report that at this time New York has declared all chiropractic services as part of Essential Business. This removes the prior requirement that limited care to "emergency chiropractic services". As of June 12, 2020 chiropractors statewide can return to providing the full breadth of chiropractic services.

This wonderful news was part of the tireless efforts of the NYSCA leadership and staff, with a particular nod to our lobbyist, Amy Kellogg, Esq. who was instrumental in getting this finalized. We also recognize the NY Chiropractic Council, NY PT Association, NY Chapter of the American Massage Therapy Association, Acupuncturists, other conservative care organizations, legislators and government officials we collaborated with to make this happen.

While we are moving forward, the covid-19 crisis has left its impact on chiropractic practices in New York. To the practices and practitioners that closed, I applaud your dedication to public health and your community and wish you the best as you reopen. For those that remained open, I applaud your sacrifice. Working during these conditions to provide care for front-line workers and those in urgent need often felt like we were working twice as hard to do half as much, all while putting our own health at risk. Looking back at the past few months I am so pleased with the chiropractic community's response. Many rallied to the call, not only in their own community, but also stepped up to answer NYSCA's call and complete the Governor's request for volunteer healthcare providers in anticipation of a spike in this crisis. Thankfully most who volunteered were not needed, as containment policies were effective to a fair degree.

Sadly, NYSCA lost some longtime and dedicated members to covid-19. Our deepest sympathies go out to the family members of Dr. Jack Camarda Jr. and Dr. Michael Capogna.

As you continue to practice, and return to providing the full breadth of chiropractic services, please keep yourself, your

patients, and your community well. Please practice to the highest standards utilizing PPE, disinfecting, and distancing. Additional guidance is available on the NSYCA website, take a look at the Guide to Reopening and Reigniting Your Practice.

As we get back to providing exceptional conservative care service, my hope is not only that we can recover from the covid-19 crisis. My hope is that NY Chiropractors can grow through this. Everyone in NY got knocked down. It's time to get back up, get going, and get growing. As more people realize the folly of their prior habits and lifestyle and more are now striving to avoid comorbidities and achieve optimal function, there is great opportunity for chiropractors to surge after this crisis. I look forward to seeing New York's Chiropractors thriving after this crisis.

To help accomplish this NYSCA has created the Guide mentioned above, also template letters for patients and providers, office signage, and social media posts. Please use these to share the chiropractic message in your community.

Thanks to the NYSCA Officers, Board, and staff for dedicated service during this difficult time. Please make the best of their diligent efforts. Use the resources NYSCA has created to get back to providing exceptional conservative chiropractic care, and create an environment where chiropractic can thrive in your community!

Jason Brown, DC
NYSCA President

Top Quality Protection Masks and Hand Sanitizer



All products shipped from Atlanta, Georgia

Sanitizer – FDA registered, made in the USA

- Good viscosity, not watery
- Leaves hands feeling soft & clean. 80% alcohol

3-ply disposable masks – FDA registered, 3-ply

- Lightweight & comfortable, best on the market
- Hypoallergenic, sewn-in ear loops, adjustable nose bridge

KN95 masks - FDA registered, made of high static fiber

- Contains a non-woven cotton filter
- Protection Level: GB 2626-2006 KN95

Call or email Jason Gough: 518-275-2311 or 518sanitizer@gmail.com



We protect chiropractors, regardless of their philosophy.

Discover why more chiropractors are choosing OUM as their trusted medical professional liability insurance provider.

(800) 423-1504, ext. 2750
www.oumchiropractor.com



Underwritten by a ProAssurance Company

Mixed methods. Straight support.

Watch our video **The OUM Mission** on [YouTube](#) to learn more about OUM and our dedication to chiropractors and the chiropractic profession.



We are proud to be a Premier Sponsor of the New York State Chiropractic Association.

"OUM" and "OUM Chiropractor Program" do not refer to a legal entity or insurance company but to a program or symbol of a program underwritten, insured and administered by either PACO Assurance Company, Inc. or Podiatry Insurance Company of America (PICA), both ProAssurance companies, rated A- (Excellent) and A+ (Superior) by A.M. Best, respectively.

NYSCA 11160

REOPENING & REIGNITING YOUR PRACTICE WHILE PUTTING PATIENTS AND COMMUNITY FIRST



New York State Chiropractic Association Guide to Reopening A Chiropractic Practice



Some chiropractic offices have remained open providing “emergency chiropractic services” as part of Essential Business.

“Emergency chiropractic services” excludes some parts of chiropractic care such as wellness care. Chiropractic patients are looking forward to resuming these services and chiropractors are awaiting restoration of these important ‘non-emergency’ services.

The following is a guide to assist both those who have been closed in reopening and reestablishing their practice and to aid those who have been providing emergency services in transitioning back to providing the full spectrum of chiropractic care.

Non-Urgent and Wellness Chiropractic Care

The initial description of phase 2 led us to assume that non-urgent and wellness chiropractic services would be included. As the roll out of phase 2 has undergone some changes it remains unclear as to the exact date where increased access to chiropractic care will be achieved. Please keep an eye out for an update from NYSCA.

JUNE 1, 2020

Current Overview

Currently –
Emergency Chiropractic Services may be provided.
Telehealth options are available for counseling patients by video/phone.

Next Step –
We are awaiting the release of details from NYS regarding expanded access to chiropractic care including non-urgent and wellness care. Patients are looking forward to the availability of these services. The NYSCA will update you as soon as more information is available.

IMPORTANT NOTE:

Provisions of ‘emergency chiropractic services’ or being open on a broader scale all require continued compliance with state and local regulations. These include guidance for phase 1 and having a safety plan in place. Please remember that these standards must be met to protect and promote public health. The CDC guidance for reopening is linked under Safe Operating Conditions.

Details and Developments at
<https://forward.ny.gov>



A plan to reopen chiropractic offices in the time of covid-19

Set up your office in a suitable way to avoid spreading covid-19.

- Eliminate unnecessary objects from reception and treatment areas. Consider magazines, kids toys, and other unnecessary contact points)
- Space furniture to allow for social distancing.
- Set up a scheduling procedure that minimizes patient-patient contact in hallways or waiting room and maintain social distancing when possible.
 - For some with smaller offices, this may necessitate only allowing one patient in the office at a time.
 - It may also necessitate asking non-patients, such as family or friends who are not assisting the patient to wait outside the office or in their cars when possible.
- Set employee schedules and work stations to minimize contact and perform non-patient services, such as insurance billing or administrative tasks while practicing social distancing or during non-patient hours.
- Post signs regarding face covering and hand washing in appropriate places. Remember: facemasks are mandatory by executive order.



The first step is setting up the right environment to protect patients, employees, and the entire community from spread. Then the benefits of conservative chiropractic care can be restored.

Screening and Scheduling Patients



Create a schedule that allows time between patients for thorough disinfecting and minimizing patient-patient contact.

Temperature screening for patients, providers and staff should be performed.

Staff should be aware of symptoms and procedures for referring those with symptoms or exposures. Walk-ins should be discouraged and all patient appointment calls should include risk factor screening:

- Symptoms may appear 2-14 days after exposure
- Inquire about travel and exposure to symptomatic people
- Signs and symptoms:
 - Cough
 - Shortness of breath

or at least 2 of the following

 - Fever, chills, repeated shaking with chills, muscle pain, headache, sore throat, new loss of taste or smell or GI Issues.
- Document high risk factors including: age, heart and lung issues, serious underlying health conditions, immunocompromised, severe obesity (BMI>40), uncontrolled diabetes, chronic kidney disease undergoing dialysis.

Write up a script to help with phone screening.

Have a written plan for referral of exposed and symptomatic patients.

Sample screening questions from NCMIC

<https://www.ncmic.com/webres/File/coronavirus/0617-patient-communication-checklist.pdf>

Safe operating conditions



- Prioritize care based on patient safety and need.
- You **must** have a business safety plan. A template is available @ https://www.governor.ny.gov/sites/governor.ny.gov/files/atoms/files/NYS_BusinessReopeningSafetyPlanTemplate.pdf
- Provide appropriate shielding, protective equipment, and social distancing for front desk staff
- Eliminate/reduce exchanges between patients and staff. Consider contactless payments, electronic paperwork, and other electronic means to reduce exchanges.
- Check with your charge card processor, as signatures may not be required under certain dollar amounts. If that is the case, the patient can swipe or insert the card thus avoiding staff contact.
- Continue with telehealth services for higher risk patients.
- Screen staff for temperature and covid-19 symptoms several times per day.
- Staff should be provided PPE. Staff and patients must wear face covering. In the event a patient presents without a mask, either provide a disposable mask or defer care until such time as the patient can accommodate this requirement.
- Providers should wear a facemask at all times. If you wear gloves, ensure they are appropriately discarded between patients. Remember, gloves can transmit Coronavirus; avoid touching your face.
- Implement and utilize personal hygiene. This may include providing tissues, no-touch trash cans, hand soap, alcohol-based hand rubs (*CDC recommends greater than 60% ethanol or 70% isopropanol*), disinfectants, and disposable towels to patients who need, or for workers to clean their work surfaces.
- Require regular hand washing or using of alcohol-based hand rubs. Workers should always wash hands immediately after patient contact, when they are visibly soiled and after removing any PPE.
- Disinfect treatment surfaces and commonly contacted items, including doorknobs and handles.

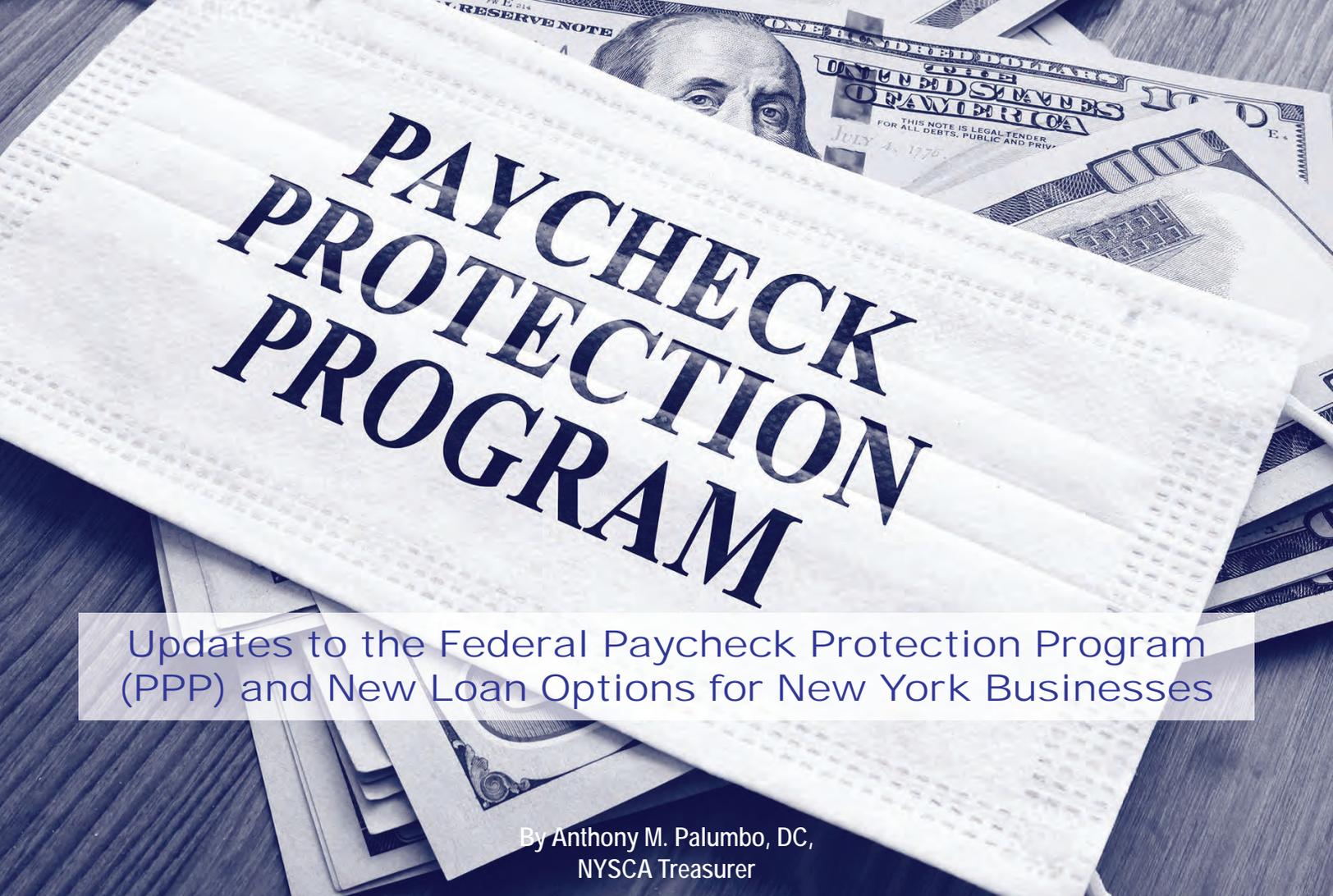
https://www.cdc.gov/coronavirus/2019-ncov/community/pdf/Reopening_America_Guidance.pdf

Clinical Care Considerations

Exceptional clinical care begins with getting everything right before the doctor patient interaction. Please review the prior sections and make sure that screening and safety measures are in place.

During the doctor-patient interaction all precautions possible should be taken to limit spread and potential exposure. This includes PPE, selection of care plan, and routine disinfectant of treatment surfaces and instruments.

Special consideration should be given to additional patient needs during this time. For some, home office ergonomics may need to be address. For others it may be the psychosocial components of their condition. There are numerous stressors during this time from fear of the unknown, anxiety regarding finances or employment, depression related to isolation or loss, interruption of exercise and wellness routines, and general concerns from interruption of normal routines. Be sure to use your clinical expertise to address these.



PAYCHECK PROTECTION PROGRAM

Updates to the Federal Paycheck Protection Program (PPP) and New Loan Options for New York Businesses

By Anthony M. Palumbo, DC,
NYSCA Treasurer

On June 5, 2020, the Paycheck Protection Program Flexibility Act (PPFSA)* was signed into law.

The PPFSA provides the following key changes to the PPP;

- Payroll Costs Percentage Lowered. The original 75% which was the minimum portion of the PPP loan that must be spent on payroll is lowered to 60%. That means that forgivable non-payroll expenses (rent, utilities etc.) can be as high as 40% of spending, up from 25%. What qualifies as a forgivable expense has not changed.
- Borrowers now have 24 weeks after the origination of the loan (or December 31, 2020, whichever is earlier) for the amount of time the loan can cover. Previously, spending had to occur within 8 weeks of the receipt of the loan proceeds.
- Extends the term of the “non-forgiven” portion of the loan from two years to five years.

- Pushes back the June 30, 2020, safe harbor restoration deadline to rehire workers to December 31, 2020
- Provide more flexibility on loan forgiveness for businesses who document that they could not rehire workers or reopen due to safety standards

In addition to these notable PPP changes, the state of New York has launched a loan program called the New York Forward Loan Fund (NYFLF) to specifically help the state’s small businesses with 20 or fewer full-time equivalent (FTE) employees, nonprofits, and small landlords that have been impacted by the COVID-19 pandemic.

These loans have the following features;

- Available to qualifying entities that did not receive a loan from either the U.S. Small Business Administration

(SBA) Paycheck Protection Program (PPP) or SBA Economic Injury Disaster Loans (EIDL) for COVID-19 in 2020.

- The loans are not forgivable in part or whole.
- The loans will need to be paid back over a 5-year term with an interest rate of 3%.
- Monthly payments will be limited to interest only during the first 12 months.
- The program has an initial funding of \$100 million.
- The maximum loan amount is the lesser of: (a) \$100,000; or (b) up to 100% of average monthly revenues in a three-month period prior to the

Continued on page 15

ELITE MEDICAL

Your Spinal Bracing & DME Specialists

Elite Medical Supply specializes in Spine and Knee disorders. If your patients have back, neck or knee pain, or are about to or have already had surgery, we can help.

We have been in business since 1998 and are a Medicare accredited supplier of DME, with an accreditation by both the Joint Commission and the Board of Certification/Accreditation International. Let our staff of Chiropractors and Certified Orthotic Fitters assist your patients on their road to recovery.



CERVICAL TRACTION



BACK BRACES



LUMBAR TRACTION



KNEE BRACES



ELITE MULTI-MODE STIMULATOR



TENS UNIT



BONE GROWTH STIMULATORS



CERVICAL COLLARS

ELITE MEDICAL

1900 RIDGE ROAD
WEST SENECA, NY 14224
Phone: (716) 712-0881
Toll Free: (866) 712-0881



NYSCA DISTRICTS STEP UP IN A BIG WAY TO HELP STABILIZE THE FINANCES OF THE ASSOCIATION

By Anthony M. Palumbo, DC, NYSCA Treasurer

In the winter of 2020, the US entered an unprecedented crisis that continues to send ripples tearing through our population and undermining the health of many. Our economy has been crippled and the plans of millions have had to change.

One of the events that was cancelled was the NYSCA Spring Convention. Like all organizations, the NYSCA relies on events and support from its members and vendors to fund the staff and to pay for the costs of doing business.

To say we are in tough times would only serve to underscore the obvious. The health of our families, friends, and colleagues has become the most important priority in all of our lives. The economic and financial burdens that have come along with the current pandemic have affected all of us in some way, shape, or form. The NYSCA does its best with the limited resources we have. The central office maintains a strict and tight budget in the best of times, so one can only imagine what happens to those limited funds in a time like we are currently experiencing.

The old slogan from grade school recycling programs; “Think locally, act globally” was recently taken up by the individual NYSCA Districts in order to help maintain the finances of NYSCA Central. Utilizing their strong treasury, NYSCA District 3 lead the

way with a sizeable check to help stabilize the Central NYSCA finances. Several Districts followed suit and sent in their own checks to further insure the financial stability of the Association.

We need to remember that although each District has its own, individual Treasury, it is only together that we stand and remain strong.

The NYSCA Officers would like to send out a big “thank you!” on behalf of the entire NYSCA to the following Districts for their gracious and generous contributions.

| | |
|--------------------|-----------------|
| District 3 | \$10,000 |
| District 12 | \$7000 |
| District 7 | \$5000 |
| District 17 | \$2000 |

We encourage the members to personally thank the officers of each of these Districts.

We are all in this together. Stay safe and sane.



Your Vote, Your Voice

NEW YORK STATE CHIROPRACTIC ASSOCIATION

BOARD OF DIRECTORS AND HOUSE OF DELEGATES ELECTION

2020 Board of Directors Election Results

The New York State Chiropractic Association is proud to announce the results of our May 2020 elections.

The following individuals have been elected to serve on the Board of Directors:

- Joseph Merckling DC—Region 2
- Bruce Silber DC—Region 2
- Robin Stein DC—Region 2
- William Lauretti DC—Region 4
- John Gerlach DC—Region 4
- Amorette Smith DC—Region 4

These will be joining our current Board of Directors incumbents:

- Joseph Campisi DC — Region 1
- Angelo Ippolito DC — Region 1
- Joseph Lezamiz DC — Region 1
- Robert Martin DC — Region 3
- Robert DeSantis DC — Region 3
- Michael O'Leary DC — Region 3

Additionally, Mariangela Penna DC will continue to serve as the ACA Affiliate to the Board of Directors.

The Board of Directors works alongside the NYSCA Officers, who are:

- Jason Brown DC, President
- Lloyd Kupferman DC, Vice President
- Gerald Stevens DC, Rec. Secretary
- Chris Piering DC, Comm. Secretary
- Anthony Palumbo DC, Treasurer
- Louis Lupinacci DC—Past President

We would like to take a moment to thank our outgoing director for his hard work and fine efforts in supporting the NYSCA and the interests of Chiropractic in New York.

- Robert Brown DC — Region 4

The terms of office of the newly elected board members will take effect as of June 1, 2020. The NYSCA thanks all the candidates that participated in this year's election and sends its congratulations to the nominees selected.

To learn more about the NYSCA Election process, visit www.nysca.com/elections.

NYSCA Elections

The NYSCA is governed by a democratically elected Board of Directors and House of Delegates. All governing officials are licensed Chiropractors who volunteer their time and efforts and pay full membership dues. Many of these officials also serve on committees, often more than one, which are tasked with specific projects as needs arise.

Further, New York State is divided into seventeen regional districts, each having its own elected officials and hosting monthly meetings and events. Each active district has representation in the House of Delegates to ensure that your voice is heard.

NYSCA Elections

Election of Executive Officers, as well as election of Directors in Region 1 and Region 3, occurs in May of each odd-numbered year. Election of Directors in Region 2 and Region 4 occurs in May of each even-numbered year.

Ballots for Board of Director / Executive Officer positions are mailed to all eligible members at the beginning of each May.

Those nominees elected to the office will assume the duties and responsibilities of their office at 12:01 AM on June 1

Questions?

If you have other questions about the election process, are interested in serving your profession as a member of the NYSCA Board of Directors, or wish to nominate someone with leadership abilities, please contact the NYSCA president at president@nysca.com.

NYSCA Committees

At the House of Delegates meeting held in March 2017 in conjunction with the 2017 Spring Convention, NYSCA Delegates voted affirmatively to revise the governance of the New York State Chiropractic Association.

This is a major change that has transformed the New York State Chiropractic Association to better serve the needs of our members in meeting the challenges of the changing healthcare environment. These changes have made the NYSCA a more efficient and cost effective organization.

In conjunction with this change, there have been updates to the permanent (standing) committees:

1. Clinical Practice Committee
clinicalpracticecommittee@nysca.com
2. Membership Recruitment, Retention and Benefits Committee
membershipcommittee@nysca.com
3. Education Committee
educationcommittee@nysca.com
4. Health Benefit and Insurance Relations Committee
insurancecommittee@nysca.com
5. Legislative Relations Committee
legislativecommittee@nysca.com
6. Rules, Revisions, and Policy Committee
rrpcommittee@nysca.com
7. Ethics Committee Ethics, Professional Conduct & Peer Review
ethicscommittee@nysca.com

For details on the functions and duties of the permanent committees, please visit us online at www.nysca.com.



Summary Report from the NYSCA Insurance Committee - *The NIC!*

The Coronavirus has had a huge impact in our ability to render patient care. Many of you have been able to keep your offices opened by following required and best practices to stop the spread, while caring for emergent / urgent patients. The NYSCA thanks you on behalf of the Chiropractic community for assisting these patients and simultaneously removing that burden from the hospitals and urgent care centers throughout New York.

Many of you have taken advantage of the reduction in patient contact time to address other issues. Considerable time was consumed as the country rolled out programs to assist both employers and employees, as well as doctors and our patients. It was a learning curve for all, and to some degree, remains a work in progress. As we communicate individually, or meet virtually in groups, we have discussed and shared options for this newly available time - updating office procedures, painting and renovating, furthering your education by reading and attending webinars, and reviewing your accounts receivables.

As NYSCA members sought methods to continue to render necessary care while simultaneously ensuring their accounts receivable were up to date, many have learned that they are writing off services unnecessarily, are not following appropriate billing procedures, or subject to withholds or penalties which are negatively impacting their reimbursement. The following is a synopsis of the NIC's activities over the past several months. Details will continue to come forth on cases and carrier specific issues via emails and the NYSCA website.

Telemedicine

Perhaps the most significant change we have experienced in rendering patient care is telemedicine, new to most doctors of chiropractic. NYSCA quickly engaged the insurance industry to discuss and educate payers on the importance and value of telemedicine services for chiropractic patients. Much of what we do is cognitive as we evaluate, educate and teach our patients how to actively participate in their treatment and recovery. Nearly all carriers as well as workers' compensation and no fault are covering Telemedicine services, including Aetna, CDPHP, Cigna, GHI, UnitedHealthcare. Remember, the rule and codes cover vary by payor. Most carriers have published their rules on their web sites, which often include valuable tips in implementing telemedicine services.

The NYSCA continues to request your feedback as to telemedicine payment (both positive and negative) so we might share your experiences with other DCs, and engage those carriers who are not providing this critical option. Remember, we are all in this together!

Workers' Compensation

As most of you are aware, Workers Compensation implemented a new fee schedule effective 1/1/20, increasing physical medicine services rendered by doctors of chiropractic. We have received feedback that a few carriers have not implemented the new reimbursement rates and have engaged both the carriers and

Continued on page 25



Covid and your Practice

By Michael L. Brody, DPM

Welcome to the new reality. COVID has happened, and even after the pandemic is over, it will be on the minds of our patients, our staff and ourselves. We will be scrutinized on how we manage our offices, how we clean and sanitize between patients and how we manage personal space. The most difficult aspect of this is the management of personal space. As medical practitioners we need to put our hands on our patients. Many of our patients will expect us to utilize gloves, some may expect us to wear masks. They may even expect our staff to continue to wear masks. Offices that had open space between the reception staff and the waiting area may now have glass or plexiglass barriers to inhibit air flow. Failure to meet or exceed patient expectations may have a negative

impact on current and potential new patients. OSHA has even published a new poster titled “Ten Steps All Workplaces Can Take to Reduce Risk of Exposure to Coronavirus”. Those steps include:

1. Encourage workers to stay at home if sick.
2. Encourage respiratory etiquette, including covering coughs and sneezes.
3. Provide a place to wash hands or alcohol-based hand rubs containing at least 60% alcohol.
4. Limit worksite access to only essential workers, if possible.
5. Establish flexible worksites (e.g., telecommuting) and flexible work hours (e.g., staggered shifts), if feasible.
6. Discourage workers from using other workers’ phones, desks, or other work tools or equipment.
7. Regularly clean and disinfect surfaces, equipment, and other elements of the work environment.
8. Use Environmental Protection Agency (EPA) approved cleaning chemicals with label claims against the coronavirus.
9. Follow the manufacturer’s instructions for use of all cleaning and disinfection products.
10. Encourage workers to report any safety and health concerns.

Lets look at each of these recommendations in light of practicing in a medical office.

Continued on page 27

Improving Health. Improving Lives.

LabCorp is a leading global life sciences company that is deeply integrated in guiding patient care, providing comprehensive clinical laboratory and end-to-end drug development services. With a mission to improve health and improve lives, LabCorp delivers world-class diagnostic solutions, brings innovative medicines to patients faster and uses technology to improve the delivery of care.



www.LabCorp.com

©2020 Laboratory Corporation of America® Holdings. All Rights Reserved. 22745-0320

UPDATES TO THE FEDERAL PAYCHECK PROTECTION PROGRAM (PPP) . . . CONTINUED FROM PAGE 8

COVID-19 outbreak (the three-month period can be any three-month period from 2019 or January to March 2020).

- These “working capital loans” are timed to support businesses and organizations as they proceed to reopen and have upfront expenses to comply with guidelines (e.g., inventory, marketing, refitting for new social distancing guidelines) under the New York Forward Plan.

Other eligibility requirements for a loan under the NYFLF, include that the qualifying entity;

- Have gross revenues of less than \$3 million per year;
- Has suffered a direct economic hardship as a result of COVID-19 related social distancing policies and stay-at-home orders that have materially impacted their operations; and
- Has been in business for at least one year as of the date of the loan application

Priority for the NYFLF will be given to industries and regions that have been reopened. This is not a first-come, first-served loan program. Applications will be reviewed on a rolling basis as regions and industries reopen. Applying for the NYFLF is fairly simple and can be done online by filling out a “pre-application” once it is announced that your industry and region is phased to reopen. After which, a participating lender will contact the applicant to collect information and finalize the application review process.

The “pre-application” can be found online at; <https://www.connect2capital.com/partners/new-york-forward-loan-fund/nyloan-fund-preapplication/>

We at the NYSCA hope that this information is valuable to you and your practice and we are here to help in any way we can during this unprecedented and difficult time. We strongly advise that you corroborate the above information with your accountant or tax attorney since changes to these programs seem to occur fluidly and on a repeated basis. Thank you for your membership. With you, we remain strong. YOU are the NYSCA.

References;

1. <https://www.adp.com/resources/articles-and-insights/articles/e/eow-paycheck-protection-program-flexibility-act-of-2020.aspx>
2. <https://www.forbes.com/sites/juliejason/2020/06/05/the-new-paycheck-protection-program-flexibility-act-is-signed-into-law-today/#2db14ba749da>
3. <https://www.connect2capital.com/partners/new-york-forward-loan-fund/>
4. https://sbshrs.adpinfo.com/covid19-state-emergency-leave-laws?utm_campaign=Compliance%20Updates&utm_medium=email&_hsmi=88936278&_hsenc=p2ANqtz-8OOG6Tk8J3urOEL63yoncRaJKypG-5tiPTgVy_GWPajfF8uYXB7sBIIR1gqxls-goLvKLiRwgHG6KkVrBQGjfpQksDQ3w&utm_content=88936278&utm_source=hs_email#new_york
5. https://sbshrs.adpinfo.com/covid19-state-emergency-leave-laws?utm_campaign=Compliance%20Updates&utm_medium=email&_hsmi=88936278&_hsenc=p2ANqtz-8OOG6Tk8J3urOEL63yoncRaJKypG-5tiPTgVy_GWPajfF8uYXB7sBIIR1gqxls-goLvKLiRwgHG6KkVrBQGjfpQksDQ3w&utm_content=88936278&utm_source=hs_email#district_of_columbia

*The PPPFA legislation in its entirety can be found at: <https://www.congress.gov/116/bills/hr7010/BILLS-116hr7010eh.pdf>

**A fillable PDF forgivable expense form is available through the SBA at: <https://www.sba.gov/document/sba-form--paycheck-protection-program-loan-forgiveness-application>



NATIONAL BOARD CANCELS TESTING DUE TO CORONAVIRUS

In response to the Covid-19 crisis, the National Board of Chiropractic Examiners announced the cancellation of testing of the National Boards scheduled for May and July. This response to the shutdown of higher education and the ban on gatherings has created a hardship for graduates of NYCC, D'Youville and other schools as the Boards are a requirement for licensure in New York State and elsewhere. Students graduating in April and in August are faced with waiting until November to take the Boards, delaying their entry into practice and adding to the hardship of starting in the field during an unprecedented pandemic.

In reaction, the NYSCA has contacted the State Board for Chiropractic in search of solutions to the problem. Among possible remedies is granting of a provisional license for a period of time until the crisis resolves or allowing otherwise fully qualified degree holders to practice under the license of a currently licensed DC in NY.

The NYSCA is in regular contact with the State Board and we hope to have some resolution soon.



Harlan Health Products, Inc.

All the products you need...and the personal service you deserve.

Electrotherapy • Winback TECAR Therapy • Laser Therapy • Shockwave Therapy
Magnetic Resonance Therapy • Tables • Traction • Thermo Stim
Rehab Equipment • Cardio Equipment • Over 5000 Clinical Supplies

TRADE-IN YOUR OLD EQUIPMENT, WORKING OR NOT FOR TODAY'S NEWEST TECHNOLOGY*

*Limited time offer. Call to find out if your old equipment qualifies.

800.345.1124 www.harlanhealth.com



Dynatronics • Richmar • Chattanooga • Hill • Multi Radiance
Lloyd • Scifit • ThermX • Matrix...and more



All the clues add up ...

Only NCMIC provides the best value in chiropractic malpractice insurance.

NCMIC now offers up to **\$60,000 in audit coverage** at no additional cost, which includes private health insurance billing audits.

Switch today for more NCMIC solutions:



Call
1-800-769-2000, ext. 3120



Visit
www.ncmic.com



The Importance of a Good Backup Program

By Michael L. Brody, DPM



Backup

You have information stored on your computer systems both in your practice and at home. If those computers were to fail, be destroyed or worse be stolen you could lose important data. Without a good backup system in place, you are not able to recover from such a loss.

There are many ways to backup information. You can use a cloud-based backup provider, a web-based drive such as Dropbox, Google Drive or One Drive. You can back up your data to local devices such as removable hard drives and thumb drives. No matter which method you use, when you are backing up data that needs to be private, the backup needs to be encrypted, redundant, offsite and reliable.

Encryption used to be a difficult and expensive process, now it is easy and affordable. Many Electronic Health Records programs automatically encrypt the backups for you. If this is the case, you need to ask your vendor what type of encryption is used. 128-bit encryption is not enough and is too easily broken. You want to have at minimum 256-bit encryption. It is best if the encryption is compliant with National Institute of Standards and Technology Special Publication 800 (NIST SP-800) or Federal Information Processing Standard 140-2 (FIPS 140-2). An internet search on the key phrase 256-bit encryption software will yield some excellent results on software that is affordable and easy to use.

When reading about encryption there are two general types of encryption you need to be aware of. Encryption for Data at Rest and encryption for Data in Motion.

- Data at Rest is data that is stored on a hard drive or other device and is present there even when the device is turned off. Your computer and software can access the data at rest and make it available for use.
- Data in Motion is data that has been moved from your hard disk into the RAM (memory) of and is currently being used by the programs on your computer – for example a word processing document you are in the process of editing. Data in motion also refers to data that is being transmitted from one computer to another. When you send data in an email or as an attachment, that is data in motion.

When a backup device with patient information is lost, misplaced, or stolen; it is considered a HIPAA Breach unless the backup device is encrypted with a method that meets the federal standards. If you look at a listing of large HIPAA breaches at https://ocrportal.hhs.gov/ocr/breach/breach_report.jsf you will see that many breaches are due to :

- Theft or loss of Desktop Computers
- Theft or loss of Laptop Computers
- Theft or loss of Network Servers
- Theft or loss of Other Devices

For each of these cases, the device that was stolen or lost was NOT encrypted, and the organization had to deal with addressing the breach, which is a stressful and expensive process.

Continued on page 24



Free Webinar

In partnership with the New York State Chiropractic Association
Presented by Carisk Intelligent Clearinghouse

Workers' Compensation and Auto/No-Fault Made Easy

HOW TO GET PAID FASTER

Thursday, June 25, 2020 at 8:00 PM EST

To register please email
sally.balioni@cariskpartners.com



1135 Waiver - At A Glance

1135 Waiver

When the President declares a disaster or emergency under the Stafford Act or National Emergencies Act and the HHS Secretary declares a public health emergency under Section 319 of the Public Health Service Act, the Secretary is authorized to take certain actions in addition to her regular authorities. For example, under section 1135 of the Social Security Act, she may temporarily waive or modify certain Medicare, Medicaid, and Children's Health Insurance Program (CHIP) requirements to ensure that sufficient health care items and services are available to meet the needs of individuals enrolled in Social Security Act programs in the emergency area and time periods and that providers who provide such services in good faith can be reimbursed and exempted from sanctions (absent any determination of fraud or abuse). Examples of these 1135 waivers or modifications include:

- Conditions of participation or other certification requirements
- Program participation and similar requirements
- Preapproval requirements
- Requirements that physicians and other health care professionals be licensed in the State in which they are providing services, so long as they have equivalent licensing in another State (this waiver is for purposes of Medicare, Medicaid, and CHIP reimbursement only – state law governs whether a non-Federal provider is authorized to provide services in the state without state licensure)
- Emergency Medical Treatment and Labor Act (EMTALA) sanctions for redirection of an individual to receive a medical screening examination in an alternative location pursuant to a state emergency preparedness plan (or in the case of a public health emergency involving pandemic infectious disease, a state pandemic preparedness plan) or transfer of an individual who has not been stabilized if the transfer is necessitated by the circumstances of the declared emergency. A waiver of EMTALA requirements is effective only if actions under the waiver do not discriminate on the basis of a patient's source of payment or ability to pay.
- Stark self-referral sanctions
- Performance deadlines and timetables may be adjusted (but not waived).
- Limitations on payment to permit Medicare enrollees to use out of network providers in an emergency situation

These waivers under section 1135 of the Social Security Act typically end no later than the termination of the emergency period, or 60 days from the date the waiver or modification is first published unless the Secretary of HHS extends the waiver by notice for additional periods of up to 60 days, up to the end of the emergency period. Waivers for EMTALA (for public health emergencies that do not involve a pandemic disease) and HIPAA requirements are limited to a 72-hour period beginning upon implementation of a hospital disaster protocol. Waiver of EMTALA requirements for emergencies that involve a pandemic disease last until the termination of the pandemic-related public health emergency. The 1135 waiver authority applies only to Federal requirements and does not apply to State requirements for licensure or conditions of participation.

In addition to the 1135 waiver authority, Section 1812(f) of the Social Security Act (the Act) authorizes the Secretary to provide for Skilled Nursing Facility (SNF) coverage in the absence of a qualifying hospital stay, as long as this action does not increase overall program payments and does not alter the SNF benefit's "acute care nature" (that is, its orientation toward relatively short-term and intensive care). Under this authority, CMS can issue a temporary waiver of the SNF benefit's qualifying hospital stay requirement for those beneficiaries who are evacuated or transferred as a result of the emergency situation. In this way, beneficiaries who may have been discharged from a hospital early to make room for more seriously ill patients will be eligible for Medicare Part A SNF benefits. In addition, beneficiaries who had not been in a hospital or SNF prior to being evacuated, but who need skilled nursing care as a result of the emergency, will be eligible for Medicare Part A SNF coverage without having to meet the 3-day qualifying hospital stay requirement.

Trigger Points

In determining whether to invoke a 1135 Waiver (once the conditions precedent to the authority's exercise have been met), the Assistant Secretary for Preparedness and Response (ASPR) convenes a meeting of relevant OPDIVS to determine the need and scope for such modifications. Information considered includes requests from Governor's offices, feedback from individual healthcare providers and associations, requests to regional or field offices for assistance, and information obtained from the Secretary's Operation Center. The intent is to determine whether the waivers or modifications al-

Continued on page 28

REIGNITE YOUR PRACTICE: RECONNECT WITH YOUR PATIENTS

- Publish your safety procedures. Show your patients that you're protecting their health by following the CDC & DOH guidance. Provide reassurance by posting these in the office, emailing them to patients, and let them know their health is your highest priority.
- Connect with your patients by providing resources by email, social media, or mailings.
 - Consider sending: home office ergonomics, posture and spinal hygiene, stress management, nutrition, or home exercise advice.
- At the right time for your region, let patients know they can resume the full spectrum of chiropractic services. Send email, letter, postcard, and/or social media to reconnect.
 - Create a list of patients who were asked to delay wellness care. Place calls to those patients and welcome them back and let them know that you're ready to help them to reach their optimal health.
- Touch base with other local healthcare providers and referral sources. Send a letter, fax or email to let them know you're open and accepting new patients. Remind them of the value of conservative care in avoiding opioids, emergency care, and unburdening primary care offices from spine-related conditions.
- Create a library of resources for patients who will be returning that may have anxiety, depression, fear, high stress levels and/or financial concerns. These conditions complicate health and well-being. Be prepared to help address them. Check the online resources from the ACA, F4CP, and DOH.
- Highlight improvements made to the office during the closure.
- Show patients your dedication to continued growth and professionalism – what continuing education did you complete during this time? Books or articles you read? How will this improve the patient experience?
- Let them know that their favorite staff members are back to work. Or catch them up with staff members who will be taking some additional time away.
- Share positive chiropractic messages on social media or your website. Consider taking advantage of the F4CP (Foundation for Chiropractic Progress) resources available with your NYSCA membership.

REIGNITE YOUR PRACTICE!

Practice to the highest standards

so your patients can recover

and reach the pinnacle of health.

Additional Covid-19 Resources



The NYSCA maintains a collection of covid-19 resources at:
<https://www.nysca.com/covid19>

The NYS Department of Health hosts a weekly webinar to keep healthcare providers up to date on developments. These are recorded for viewing. Live attendance can be the best way to keep up to date.

<https://coronavirus.health.ny.gov/weekly-health-provider-webinar>



Attending your NYSCA district meeting or keeping in touch with your district leadership can be a great way to discuss with colleagues and local NYSCA leaders to hone your compliance and reignite your practice. While meetings are not happening face to face at this time, regional teleconferences are occurring and can keep you connected.

As you are dedicated to serving and supporting your patients and community, the NYSCA is dedicated to serving and supporting you.

If you have questions regarding insurance or telemedicine, email them to: insurance@nysca.com

If you have specific questions on reopening, please check the linked resources in this document, then email others to committees@nysca.com

Stay healthy! Remain vigilant! Continue to put the needs of patients and community first!

Thank you for being a NYSCA member. Together we will overcome this crisis.

www.nysca.com

Corporate Sponsors

NYSCA Sponsors are trusted business partners whose valuable contributions help NYSCA achieve its goals in advocating for you and your patients. NYSCA Sponsors also have a proven track record in assisting NY chiropractors with reaching their individual practice goals and in staying on the cutting edge of the health and wellness revolution in their communities. Many offer substantial discounts and value-added services to NYSCA members. For all they do, we owe it to them to first take a look at their products and services before going elsewhere and to support those who are supporting us. Remember — when doing business with NYSCA Sponsors, you are supporting your professional organization!

PREMIER SPONSOR

★ **OUM Chiropractor Program**
Contact: (800) 423-1504
www.oumchiropractor.com

BUSINESS/FINANCIAL SVCS

★ **NCMIC Malpractice Insurance**
Contact: (800) 769-2000, x3555
www.ncmic.com

DIAGNOSTIC/LAB SERVICES

★ **LabCorp Inc**
Contact: (631) 599-8301
www.labcorp.com

★ **Hudson Valley Neurodiagnostic**

Contact: (845) 592-4722
hvcadm@yahoo.com

EQUIPMENT/SUPPLIES

★ **Elite Medical Supply of NY**
Contact: (800) 472-4221
www.elitemedicalsupplyofny.com

MISCELLANEOUS

★ **American Chiropractic Association**
Contact: (703) 276-8800
www.acatoday.org

★ **New York Chiropractic College**

Contact: (800) 234-6922
www.nycc.edu

★ **Dr. Peter Gorman DC**

Join me in sharing ideas and growing this great Association! Together, our Association can help foster profound changes in healthcare globally!

Earn FREE Membership

... each time you refer a new member to the NYSCA!

Current NYSCA members who recruit a new regular member (not student, affiliate, or retired) to join the NYSCA for a full year will in turn receive a 'thank you' from the NYSCA in the form of **two additional months** added to the end of their current membership term. Or, if the new member signs up for just a half year, the recruiting doctor receives one additional month of NYSCA membership. We have even sweetened the pot: there are **no limits** to how many times you can benefit from this incentive.

To receive your incentive month(s), the new member must make a semi-annual or annual payment and list you on their application form as their referring NYSCA member. (You may want to give a partially filled out application form to colleagues you are recruiting.)

If you are interested in promoting this offer to your friends and colleagues who may have been considering joining NYSCA and are just waiting for someone to encourage them, and would like a list of non-members in your district, please contact your local district president or controller@nysca.com.

Membership Has Privileges

...and one of them is the self-respect a doctor feels, knowing that they are a part of something bigger than themselves, supporting their livelihood with collective

energy and pooled resources.

What is the NYSCA?

The New York State Chiropractic Association is a statewide professional Chiropractic Association, comprised entirely of your peers and colleagues. We have joined together in the promotion, advancement, and defense of Chiropractic. In conjunction with our full time lobbyist, the NYSCA monitors all legislation that affects our profession while working to protect and expand practice rights.

Why Should All New York DCs Be NYSCA Members?

"NYSCA membership provides Chiropractors in New York State an unparalleled opportunity to advance their profession, by adding their voice of the unified defense of practice rights, scope of practice and a rightful place among mainstream Health Care." —Jack Beige, DC, Esq., NYSCA Past President

If YOU don't support your profession, who will?

For questions regarding this program, please contact the NYSCA Administrative Office at (518) 785-6346 or a member of the NYSCA Membership Committee.

Growth is never by mere chance; it is the result of forces working together

—James Cash Penney

* New members are defined as DCs who have not been NYSCA members within the preceding 12 month period. The recruiting member's information must be included on the new member application. Only one member can receive the credit for recruiting a new member. Recruiting incentive is not valid on students, retired/disabled, or associate applications. Eligibility subject to verification; Subsequent year's dues payable at usual rate. New member discount offer is not valid for retired or associate members and may not be combined with other membership discounts.



DID YOU KNOW YOU'RE A MEMBER OF F4CP?

Foundation for Chiropractic Progress

www.f4cp.com

As a member of your State Association, you're part of the Foundation for Chiropractic Progress! (F4CP)

FREE ACCESS TO NUMEROUS F4CP GROUP MEMBERSHIP BENEFITS SUCH AS...

- Listing in National Directory, which is linked to all national promotions
- White Papers
- Marketing Toolkits
- Press Releases
- Advertisements
- Podcasts
- Advertorials and Social Syndications
- Practice Building Webinars
- Infographics
- Social Media Accelerators™

Learn more and start using your Group Membership with F4CP

If you need assistance setting up your account or utilizing the marketing materials, please contact **Membership Director Marta Cerdan, marta@f4cp.com**

©2017 Foundation for Chiropractic Progress



NYSCA District Information

The NYSCA is a statewide professional Chiropractic association, comprised entirely of your peers and colleagues. We have joined together in the promotion, advancement, and defense of Chiropractic. In conjunction with our full time lobbyist, the NYSCA monitors all legislation that affects our profession while working to protect and expand practice rights. Our association is governed by a democratically elected Board of Directors and House of Delegates. Further, New York State is arranged into 4 Regions and 17 districts, each having its own elected officials and hosting monthly meetings and events. Each active district has representation in the House of Delegates to ensure that your voice is heard.

District 1

district01@nysca.com
Mitch Green DC
—President 212-269-0300

District 2

district02@nysca.com
Charles Fundaro DC
—President 718-236-6177
Vincent Nuziata DC
—Vice President 718-331-2667

District 3

district03@nysca.com
Christine Antoldi DC
—President 718-268-4464
Joseph Lezamiz DC
—Vice President 718-738-2550

District 4

district04@nysca.com
Gregori Pasqua DC
—President 718-654-4113

District 5

district05@nysca.com
Steven Breines DC
—President 718-967-3500

District 6

district06@nysca.com
Bruce Silber DC
— President 516-541-1064
Walter Priestley DC
—Vice President 516-752-1007

District 7

district07@nysca.com
George Rulli DC
— President 631-286-2300
Robin Stein DC
—Vice President 631-224-3036

District 8

district08@nysca.com
Glen Nykwist DC
—President 914-273-5505

District 9

district09@nysca.com
Michael Raucci DC
—President 845-744-8050
Matthew Flanagan DC
—Vice President 845-778-4420

District 10

district10@nysca.com
David Civale DC
—President 518-377-2207
Michael O'Leary DC
—Vice President 518-793-1205

District 11

district11@nysca.com
[President position pending]

District 12

district12@nysca.com
Michael Stirpe DC
—President 315-472-7128
George Cunningham DC
—Vice President 315-445-9941

District 13

district13@nysca.com
Abram Nichols DC
—President 607-797-2538
Douglas Taber DC
—Vice President 607-754-4850

District 14

district14@nysca.com
Arthur Kaufer DC
—President 845-357-0364
Kathleen McLaughlin DC
—Vice President 718-748-8044

District 15

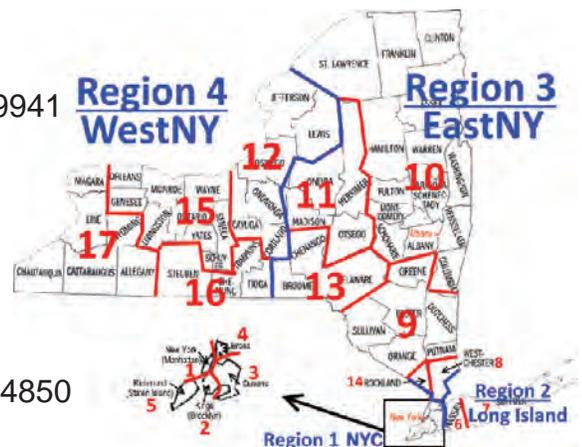
district15@nysca.com
James Walters DC
—President 585-944-0955
Bethany Buryta DC
—Vice President 585-721-1752

District 16

district16@nysca.com
Rebecca VonBergen DC
—President 607-277-0101

District 17

district17@nysca.com
Stephanie Pawelek DC
—President 716-771-1354
Brenda Covell DC
—Vice President 607-277-0101



THE IMPORTANCE OF A GOOD BACKUP PROGRAM
CONTINUED FROM PAGE 17

A **Redundant** Backup Process gives you a series of backups that allow you to recover from several problems that can happen to your data. To illustrate what can happen it is best to give an example. Patient Mary Smith (fictional patient) visits your office on January 1. At that time, you do something that corrupts the data in Mary's chart, but you are not aware of it. She returns for a follow up visit on March 1 and that is when you discover that her chart has errors due to improper, incomplete or missing information.

- If you are backing up your data every day and over-writing the previous backup, you can not go back to a version of Mary's chart that is not corrupted.
- If you have a backup for Monday, Tuesday, Wednesday, Thursday and Friday and overwrite those once a week once again, you cannot go back to a version of Mary's chart that is not corrupted.

So, what is the best way to backup to best protect your data and allow you to be protected? There are 4 backup strategies that I recommend:

- **Daily Backups.**
 - Daily backups are done at the end of each day your office is open. (They are labeled by the name for the day for example Monday, Tuesday, Wednesday etc.). They are each overwritten the next week. The Monday backup gets overwritten each Monday; the Tuesday backup gets overwritten each Tuesday
- **Weekly Backups**
 - Weekly backups are done at the end of each week the first Friday of each month you backup to Weekly Backup #1, the second Friday of each month you backup to Weekly Backup #2 etc. These get overwritten on the appropriate Fridays.
- **Monthly Backups**
 - Monthly backups are done at the end of each Month (January, February, etc.) These backups will be overwritten by the subsequent occurrence of the month in the following year.
- **Yearly Backups**
 - Yearly backups are done at the end of each year. Typically, on December 31 or the last day in the year that the office is open. This backup is archived and never over written.

A backup system of this nature will take 5 daily backups, 5 weekly backups (some months have 5 Fridays), and 12 monthly backups. So, there will be 22 backup devices that are used and recycled. Then you have the end of year backup. This type of backup policy best protects your practice from data loss.

An Offsite Backup is very important. If your backup disks are kept in your office and a disaster strikes such as fire, then your backup devices have just gone up in smoke as well as your computers and primary data. Offsite does not necessary mean you need to back up to the cloud. You can back up to a device and bring it home with you.

Continued on page 28

ANNOUNCING

your **newest** NYSCA member benefit ...
The No-Annual-Fee MilesAway® Business Credit Card



The NYSCA is excited to team up with NCMIC to offer your newest NYSCA member benefit:

The NYSCA MilesAway Business Credit Card!

This no-annual-fee Mastercard is the go-to card for D.C.s, with an array of reward options and exceptional benefits. [Learn more now.](#)

It doesn't take long to accumulate reward points, especially when you get **10,000 BONUS POINTS** after first use of your card. Plus, you can take advantage of a 0% introductory APR for 6 months, then a low, ongoing APR of Prime + 9.99%.

Use your card for all your practice expenses, and reward yourself with travel rewards, gift card, cash back as a statement credit, merchandise and more.

Don't wait. [Learn more about your newest member benefit now.](#) Or, call 800-396-7157, ext. 5198.

MilesAway is a registered trademark of NCMIC Finance Corporation, the card issuer. Other trademarks referenced are the property of their respective owners.

WE'RE CELEBRATING

105
YEARS OF
CHIROPRACTIC

125TH FOUNDER'S DAY CELEBRATION
AT PALMER COLLEGE OF CHIROPRACTIC
DAVENPORT, IOWA • SEPT. 18-19, 2020

For more information visit palmer.edu/chiropractic-125



PALMER
College of Chiropractic

The Trusted Leader in Chiropractic Education®

the Workers' Compensation Board. One of the examples provided indicated that the doctor / staff had not updated their fees correctly, and the carrier had actually overpaid them. In addition to updates provided by your NYSCA Insurance Committee, check in regularly with your local NYSCA district to learn from others how best to implement change.

In response to your concerns over lack of acknowledgement or payment of claims by New York City Law Department, the NIC has opened dialogue with their leadership. We are already seeing improvement in payment of some outstanding claims and HP-1's, and look forward to assisting in resolving this issue. The NIC appreciates the praise from doctors who are realizing much higher reimbursement as a result of NYSCA's persistent and deliberate action. Together, as a team, we will continue to improve New York's practice environment.

No Fault

The NIC continues to receive calls and email inquiries from doctors relative to No Fault reimbursement. Remember, No Fault carriers are not required to implement this 1/1/20 increase OR the 4/1/19 increase, both of which will be combined into the 10/1/20 No Fault Fee Schedule. This applies to Telemedicine services as well (CPT Code 99212, with appropriate modifiers), which is reimbursed at a lower level under No Fault as compared to Workers' Compensation.

No Fault will implement the increased fees for services rendered on and after October 1, 2020.

Carrier Recognition and Support

Carriers such as Aetna and CDPHP quickly acknowledged the challenges we would face both from a delivery of care perspective, as well as business viability. CDPHP went a step further to facilitate return of 100% of their withhold and will review their current fee schedule. At least some carriers understand we are a valuable asset whose services they market and sell. We applaud that recognition.

American Specialties Health (ASH) has been working with their clients, including plans they manage for Blue Cross Blue Shield (BCBS) and Cigna (see last month's NYSCA update) to assist in the provision of telehealth services. ASH will again engage BCBS to address the 5 visit trigger for utilization review for all providers so ASH can reduce utilization review requirements based upon their tiering system. Recall that BCBS is an association of locally operated BC and or BS offices whose policies and procedures often vary from each other. The NIC looks forward to assisting ASH in removing this burdensome requirement.

The NIC also requested that ASH provide webinars for their ASHLink portal which facilitates communication and resolution of aberrant cases. When properly utilized, ASHLink reduces certain administrative burdens and can result in higher reimbursement for network providers.

Coding and Billing

Many NYSCA members have contacted the NIC as they learned

that carriers were not reimbursing for certain services. Some doctors have recognized that their billing was either incomplete or otherwise deficient. The general categories include:

- Billing new patient evaluations (E/M 99201-99205) for established patients
 - Synopsis: A patient is considered new if they have not been seen by yourself or a similar provider in your office within the past 3 years. Even if your patient suffers a new condition, or 2 years have lapsed since their last visit, they are not new until there is a 3 year gap in care. Established patient evaluations are billed via E/M CPT codes 99211-99215.
- Not using an appropriate modifier when billing evaluation and management codes on the same visit as CMT
 - Synopsis: CMT requires a limited assessment of the patient in order to provide care. If it is necessary to provide a more detailed evaluation and you bill for that service, you must append the E/M code with an appropriate modifier (typically '-25') which indicates the evaluation was a separate and distinct service from other procedures performed on the same visit.
- Not following the National Correct Coding Initiative (NCCI) edits / guidelines
 - Background: CMS developed the NCCI to promote correct coding and payment of services. Many carriers incorporate these guidelines. According to NCCI Policy Manual: "Medicare covers chiropractic manipulative treatment (CMT) of five spinal regions. Physical medicine and rehabilitation services described by CPT codes 97112, 97124 and 97140 are not separately reportable when performed in a spinal region undergoing CMT. If these physical medicine and rehabilitation services are performed in a different region than CMT then the provider is eligible to report physical medicine and rehabilitation codes under the Medicare program, the provider may report CMT and the above codes using modifier 59." <https://www.cms.gov/Medicare/Coding/NationalCorrectCodInitEd>
 - Synopsis: A common billing issue we experience is doctors who bill for spinal CMT (98940-2) and 97140 rendered to the same region. Although this may be required to best care for your patient, NCCI edits do not allow for reimbursement of both of these services. There is also a 'contiguous region' clause. The NYSCA as well as the American Chiropractic Association has provided education information on this topic for quite some time. In order to bill for both of these services, ensure that both services are rendered 'in different regions' (eg, not CMT to the thoracic spine and manual therapy to the paraspinals or rhomboids) and point your claim line item to the appropriate regional diagnosis. Recall that the listed 971** procedures are defined as direct one-on-one patient provider contact, each 15 minutes.
- In all of the above instances, carriers have asked the treating doctor for refunds - even though they may have reimbursed that service a year prior. The NIC has actively assisted doc-

Continued on page 27

NYSCA Member Privileges

Membership with the NYSCA also makes you eligible for members-only savings from a variety of businesses through the NYSCA Member Privileges Program. Have you taken advantage of the privileges NYSCA membership offers? Here are some of the opportunities open to you:



Complementary group membership with the Foundation for Chiropractic Progress

Activate your F4CP Account



Special pricing on credit card processing, tailored for the chiropractic industry

Request a quote online



exclusive group benefits



Significant savings in time and money with Office Depot and other premier suppliers.

Start saving today!



Insurance Reimbursement Solutions



20% off MSRP for practice management and coding resources ordered through NYSCA.com

Order online

These NYSCA Sponsors are **trusted business partners** who have supported your organization for many years. Their valuable contributions help the NYSCA achieve its goals in advocating for you and your patients. NYSCA Sponsors also have a **proven track record** in assisting NY chiropractors with reaching their individual practice goals and in staying on the cutting edge of the health and wellness revolution in their communities.

For all they do, we owe it to them to first take a look at their products and services before going elsewhere and to support those who are supporting us. Remember — when doing business with NYSCA Sponsors, you are supporting your professional organization!



HP INK & TONER - SAVE UP TO 40% EVERY DAY!

With NYSCA, you have access to exclusive everyday low pricing on HP ink and toner with discounts up to 40% off at Office Depot. Hundreds of items to choose from, with unbeatable quality and pricing. Count on HP to deliver peak performance.

Have you registered for Office Depot discounts yet?

NYSCA members have access to exclusive FREE savings on office essentials, cleaning/breakroom products, copy & print services, technology items, and more! Not signed up yet? It's easy: [Click Here](#)

Member Benefits

Take full advantage of your NYSCA Member Benefits

Membership with the NYSCA makes you a part of the largest community of practicing Doctors of Chiropractic in New York State. This affords you an unparalleled opportunity for camaraderie with colleagues in your local area, to share with them in the trials and triumphs of day to day practice.

There are many ways for you to increase your benefit of being a NYSCA member:

- Join your local NYSCA Facebook Group
- Submit a complementary classified ad
- Check (and update) your practice listing
- Become (or request) a practice mentor
- Attend a local NYSCA event
- Access members-only content online
- Learn more about current legislation
- Participate in the annual NYSCA elections
- Enroll in Monthly CE Webinars
- Register for upcoming CE Conventions

View all current NYSCA Member Benefits and Privileges

Be sure to keep your NYSCA membership and dues current so that you can continue to enjoy these Member Benefits and Privileges. As always, please feel free to continue to support your local vendors. If you are not yet a member, **join today** and start taking advantage of these special programs!

Yours in Good Health,
Dr. Chris Piering
membershipcommittee@nysca.com

**Not yet a NYSCA member?
What are you waiting for?**

JOIN TODAY!

tors in resolving these issues (ie, rebilling with appropriate modifiers and corrected codes when appropriate). Remember, the treating doctor is responsible for understanding which CPT/HCPCS Code most appropriately reflects the service rendered, and how to bill for that service (not your staff, billing entity or consultant).

Clearinghouse Outreach

The NIC has been working with Carisk Intelligent Clearinghouse to assist our members in implementing electronic submission of claims and documentation for No Fault and Workers' Compensation Cases. Most of the clearinghouses we use for commercial / group insurance carriers do not provide this service to Workers' Compensation Carriers, or have not been approved in accordance with the NYS WC requirements. Although the WCB has delayed electronic submission requirements, now is a good time to implement this process for No Fault cases to facilitate the transition for Workers' Compensation cases as required by the WCB.

NYS CA doctors who have implemented electronic billing have noticed a decrease in turnaround time for payment, increase payment accuracy, and reduced staffing hours attempting to contact the carrier - all with tracking and verification. Less work, better accuracy, cost effective. A webinar will be presented later this month or in early July to take advantage of the additional time that may be available to you.

Malpractice Rates

The NIC has engaged NCMIC, suggesting an additional category of malpractice coverage - retired doctors of chiropractic who still wish to provide occasional care, but do not wish to do so without coverage. NYS CA will be engaging other malpractice carriers and look forward to their assessment and response.

In closing, the NYS CA Insurance Committee would like to thank those members who submitted case examples so we might better assist you and to drive necessary change. Stay well, be safe, and continue to help those that you can while minimizing risk.



**COVID-19 RESOURCES
FOR YOU FROM THE
NYS CA**

The NYS CA has continued to develop and modify resources for its members and will continue to do so as we move into reopening. As of this newsletter, the entire state of New York has begun to reopen, and many areas are entering Phase 3 reopening.

<https://www.nysca.com/covid19>

#1 – Make sure all your staff know that it is OK to stay at home if sick, but you need to have a policy on paid sick days. Now is a good time to look at your employee manual and your policies and procedures for PTO, including sick days. In addition, there are many employment regulations related to time off for illness, especially when it comes to coronavirus. In addition, the regulations existing on a sliding scale and what you are required to do will change based upon the size of your organization. If you do not have an employee manual that has been properly tailored to the size and scope of your organization, now is the time to get one created. I would recommend working with an employment attorney experienced in health care for practices the size of your practice.

#2, #3, #6 – OSHA requires annual Blood Borne Pathogen training to be provided on an annual basis. The training provided will need to be modified to include respiratory etiquette and hand washing. If you have not had time to train your staff in the past 12 months, I will be providing a training course online that meets the OSHA requirements as well as the New York State Infection Control Training Course requirement.

#4 and #5 – You may want to consider having staff that only processes paperwork and interacts with patients over the phone work from home. This can have some significant advantages and can pose a new set of challenges. If your staff can work from home and stay focused on their jobs, it can reduce the amount of space you have dedicated to administrative functions and allow you to make more space available for clinical functions. This can be an advantage, because it is the clinical services that you provide that bring in the income. Among the challenges this presents is the decreased supervision of staff, the privacy and security considerations of having employees access patient information from their homes and the technical considerations of having 'office phones' at your employee's homes.

#7, #8, #9 – OSHA requires that we have a manual that identifies all workspaces and the cleaning and disinfection policies and schedules for each workspace. Now is a good time to review your OSHA manual and update your cleaning and disinfection policies that protect your staff and your patients from encountering potential pathogens such as coronavirus. This manual should identify the products to be used and the proper usage of the products to achieve both cleaning and disinfection.

#10 – Communicate with your employees. Address their concerns. There have already been many complaints filed with OSHA about workplace conditions related to the coronavirus. If you engage your employees in your process and listen to their suggestions it is likely that your office procedures will meet and exceed the level expected by your patients and your staff. This will create a safe and comfortable environment for all and will allow your practice to thrive in the new normal.



THE IMPORTANCE OF A GOOD BACKUP PROGRAM
CONTINUED FROM PAGE 24

How do you know if your backup is Reliable? We have all heard horror stories of somebody needing a backup and when they tried to restore the backup the restore failed. How do we know if our backups are reliable? The best way to test the reliability of your backups is to take one of your backup devices and send it to your software vendor and have them test restoring the backup. DO NOT test your backup by restoring it to your computers. If the backup is bad and you try to restore the backup you will destroy your primary data leaving you with no primary data and no usable backups. I would recommend doing this at least once every six months.

If you are using a cloud-based system you probably want to ask them about how they backup your data and you want to make sure they can restore your data should something happen to their primary systems.

Please remember you want to backup ALL your vital systems including:

- Your electronic medical records
- Your billing records
- Your digital X ray systems
- Any other computerized systems that contain patient information

I have seen many practices that are very good about backing up their medical records and billing systems but forget about their digital x ray systems.

If you are using a cloud-based provider or a web-based drive, you need to ensure a Business Associate Agreement is in place with the provider. Please remember to obtain this document.

There is an old saying: “an ounce of prevention is worth a pound of cure.” A good backup system may cost a bit of money but is nothing compared to the cost of losing your data. If you do not have a good backup system in place, now is the time to start.



WORKERS COMPENSATION NOW COVERS COVID TESTING FOR ALL EMPLOYEES

The New York State Workers Compensation Board issued a ruling that mandates coverage for any worker who may have reason to believe they were exposed to the Covid-19 virus in the course of their employment.

Effective immediately, based on an emergency ruling by the NYS Workers Comp. Board, “reimbursement for COVID-19 testing is permissible when benefits are sought due to workplace exposure to COVID-19”.

When any workers compensation benefits are sought due to a workplace exposure reimbursement for Serological, Molecular or other reliable testing to confirm a current COVID-19 Viral infection may be made.

1135 WAIVER - AT A GLANCE CONTINUED FROM PAGE 19

lowed under the 1135 Waiver Authority will assist healthcare providers in dealing with the response to a disaster.

While hurricanes and other disasters represent a date-certain impact and generally known duration, public health emergencies around diseases or viruses may be considered a more diffuse and dispersed event. In evaluating trigger points for implementation of an 1135 waiver, it is important to recognize that a state or geographic region may have limited activity as a whole, while a particular city or community may be experiencing a severe outbreak. This geographic variation makes quantifiable trigger points difficult to define.

One of the best indicators for the need and geographic scope of an 1135 Waiver is healthcare provider and provider association contacts with CMS Regional Offices. As the waivers and modifications allowed under the 1135 waiver authority deal most often with Medicare Conditions of Participation (and EMTALA), most providers and associations will turn first to the CMS Regional Office for relief. Since one of the purposes of the 1135 Waiver is to provide waivers and modifications to assist providers furnishing services to Medicare, Medicaid and CHIP beneficiaries, it seems apparent that any trigger should be set up primarily to track providers’ needs.

A tracking mechanism could be utilized and reported weekly to CMS Central Office indicating the number and nature of inquiries for flexibilities.

For example, CMS Regional Offices can collect information on:

- Requests by hospitals to provide screening/triage of patients at a location offsite from the hospital’s campus;
- Hospitals housing patients in units not otherwise appropriate under the Medicare Conditions of Participation or for a duration that exceeds regulatory requirements;
- Hospitals or nursing homes requesting increases in their certified bed capacity.

These requests could be grouped by state and city, to allow for more accurate reporting of the impact of a public health emergency. The benefit of a reporting system to the CMS Regional Offices is that information and assistance may be provided on flexibilities available to providers, even without an 1135 waiver, that could assist in their emergency response. This information, in addition to the usual channels of input identified above, should allow ASPR, CMS and the relevant OPDIVs to have the information necessary to recommend whether the Secretary should invoke the 1135 Waiver Authority.

Implementation of 1135 Waiver Authority

Once an 1135 Waiver is authorized, in past emergencies, health care providers have submitted requests to operate under that authority to the State Survey Agency or CMS Regional Office. The requests generally have included a justification for the waiver and expected duration of the modification requested. Providers and suppliers have been asked to keep careful records of beneficiaries to whom they provide services, in order to ensure that proper payment may be made. The State Survey Agency and CMS Regional Office has reviewed the provider’s request and make appropriate decisions, usually on a case-by-case basis. CMS has approved specific waiv-

Continued on page 30

Classified Ads

Office Space For Rent

Located in downtown Flushing on the corner of 37th Ave. and Union Street in a Community Service Facility with other health professionals. Shared office space available in a previous Chiropractic office with a Dietitian/ Nutritionist. Days and hours are flexible, rent negotiable. Call 516-551-9883 to inquire.

Office Space For Rent

New Office Location in prime Manhattan area (across from Penn Station). Looking to either share or sublet office. Open to all specialties. 24/7 security/ doorman building. All newly renovated. Great space available while it lasts! Contact rnk997@gmail.com with any questions.

Office Space For Rent

Office space for rent in Manhattan, Chelsea area. Office days available are Wednesday, Friday and Saturday. Office is within a beautiful residential building. Please contact drsteve@mcmahonchiropractic.com or call 646-342-4242.

Practice for Sale

Practices for Sale: AL, AZ, CA, CO, FL, GA, LA, MS, NJ, NH, NY, SC, TX, VA. We have new doctors that want to buy your practice! \$595 for Detailed Practice Valuations. Call Drs. Matthew Davis & Tom Morgan 770-748-6084. DrMatt@PremierPracticeConsultants.com - www.VolumePractice.com

Practice for Sale

Fort Lauderdale, FL - Live and practice in paradise AND give yourself an instant raise. Well-established 10 year old turn-key chiropractic practice with a healthy payor mix. Located on one of the busiest boulevards in Fort Lauderdale, with excellent visibility. Long term and ongoing relationship with many county organizations. 1500 s/f open layout and additional rooms for private treatment, X-Ray unit, state of the art EHR system. NO state income tax. 65K. fldchiro19@gmail.com

Equipment for Sale

I retired and looking to sell the following: Lloyd auto-flexion tables with height adjustment. Large Chattanooga M-2 mobile heating unit. Basic adjusting tables. Massage chair. 1940ish HyLo table (classic). You can call my cell: 718-541-3502 to discuss prices.

Associate Wanted

We are an expanding, high energy, multi-discipline rehabilitation facility, with locations in Oakland, Wayne and Fair Lawn, NJ, offering a great opportunity for a full time, NJ licensed Chiropractic Associate who is committed to the success and growth of our practice and to furthering their career. The right fit candidate will be coachable, personable and energetic with excellent technique & patient & team management skills. The applicant must be reliable, hard-working, detail oriented and able to multi-task. We offer full training and growth potential including leadership positions. Great opportunity for new graduates to be mentored by the top Chiropractors in the state! No marketing or spinal screenings required. This position best suits a great doctor who loves to care for patients but doesn't want the stress of running a business. We offer a competitive salary with incentives and benefits and tremendous growth opportunities! Please submit your resume to shannon@oaklandspinenj.com, along with a cover letter explaining why you will be an excellent addition to our team.

Associate Wanted

Hempstead, NY - Looking for a licensed chiropractor to fill an Associate positionfull time/ Part time hours.....will pay well....experience not necessary...will mentor if necessary. Position available immediately. Solid ethical well run practice with one goal to help patients achieve optimal health. Contact mroth27@gmail.com

Associate Wanted

South Burlington, VT - We understand that whether you have been in practice for 10 years or you are anticipating graduation, you are in the middle of a very stressful time right now and we are deeply sorry for that. Rest assured that we will get through this. Your new normal will be impacted by the actions you take right now.

Our Hemmett Health team has been using this time to not only support the needs of our patients and community but to build an even stronger foundation from which to grow and multiply our positive impact on making a happier, healthier, and more vibrant community. We have made our associate provider training resources more effective and efficient in order to help our new

associates develop a greater mastery of Hemmett Pelvic Floor Release Technique and the treatment of prenatal, postnatal and general, orthopedic and pelvic floor conditions. We have improved our collaborative medical provider network communication strategies to help us more effectively and efficiently manage the high volume of medical referrals that we receive and that we anticipate receiving once our communities return to normal daily lives.

For the right person, this opportunity will transform your life and help you develop deep gratitude for the profound affect you will have on the most intimate parts of your patient's lives. You will be able to make more money working 6-7 days a week in another office and marketing outside the office. Here at Hemmett Health we focus on the highest quality, highest value services that have a profound impact on our patients' lives, while at the same time maintaining a high quality of life both personally and professionally for our providers and staff members. Our team is eager to learn, conscientious, reliable, has great people skills and is fun to work with. We have a combined 38 years of proven outcomes and clinical experience and are excited to share our success with the right people.

If you are excited and eager to learn about becoming a Hemmett Health chiropractic associate team member and possess a strong desire to work with women with prenatal and postnatal conditions, and want to live and work in the beautiful green mountains and fresh air of Vermont, check us out at www.Hemmetthealth.com. Please submit your resume with a short (200 word) cover letter explaining why you are right for this position to drshemmett@yahoo.com. Good base with excellent bonus providing a true 6-figure potential, plus paid malpractice, paid health insurance, paid vacation and paid approved CE credits.

About NYSCA Classified Ads

NYSCA members receive free classified advertising (without photos) in the NYSCA e-newsletter and on NYSCA.com

[Submit your classified ad today!](#)

[View all current classified ads](#)

1135 WAIVER - AT A GLANCE
CONTINUED FROM PAGE 28

ers and modifications only to the extent that the provider in question has been affected by the disaster or emergency. Providers are expected to come into compliance with any waived requirements prior to the end of the emergency period.

Federally certified/approved providers must operate under normal rules and regulations, unless they have sought and have been granted modifications under the Waiver authority from specific requirements.

Blanket Waiver Modifications

CMS has, in past disasters, implemented specific waivers or modifications under the 1135 authority on a “blanket” basis, when a determination has been made that all similarly situated providers in the emergency area needed such a waiver or modification. Examples include hospitals that have initiated their disaster plans and are operating under the Emergency Medical Treatment and Labor Act (EMTALA) waiver, the 25-bed limit and 96-hour annual average per patient length of stay requirement for Critical Access Hospitals, and requests for increases in the number of certified beds for providers. While blanket authority for these modifications may be allowed, the provider should still notify the State Survey Agency and CMS Regional Office if operating under these modifications to ensure proper payment. Similarly, most reporting requirements (such as nursing homes providing Minimum Data Set updates on residents) are suspended for all providers in the impacted areas in accordance with the Waiver authority.

The decision to implement a “blanket” waiver or modification of a particular Medicare, Medicaid or CHIP requirement is based on the need and frequency of requests for specific waivers or modifications in response to the disaster or emergency. Using the Waiver Tracking form (example attached), CMS Regional Offices can quickly determine when blanket authority provides greater efficacy and efficiency in responding to the disaster. Factors considered include the scope and severity of the emergency, the expected duration, feedback from the state survey agency and state and federal emergency response officials (who often have personnel able to provide first-hand information), as well as supporting data gathered by state provider associations.



CAN VITAMIN D PROTECT AGAINST COVID-19?

A recent spate of papers has suggested that the most severe cases of Covid-19 disease have deficient levels of Vitamin D.

In this article, Dr JoAnn Manson, professor of medicine at Harvard Medical School and Brigham and Women’s Hospital discusses some of the recent findings regarding Vitamin D and Coronavirus cases.

It should be noted that there is no cure or known preventative for the current scourge but a healthy immune system is important for everyone and Vitamin D can play a key role.

https://www.medscape.com/viewarticle/930152?nid=135517_5653&src=wnl_newsalt_daily_200512_MSCPEDIT&uac=235838AV&implID=2379057&faf=1

OHIO OPIOID OVERDOSES TAKE OVER ONE MILLION YEARS OF LIFE

In an article in JAMA, Trent Hall DO studied excess mortality attributable to opioids in the state of Ohio. His findings are startling and detail the loss of life in primarily younger men (under 40 years old) over a 10 year period. The overall life expectancy in Ohio decreased 1.27 years.

<https://jamanetwork.com/journals/jamanetworkopen/fullarticle/2764068?resultClick=3>

HEALTHCARE WORKERS FACE LAYOFF, JOB LOSSES IN FALLOUT FROM COVID -19

Chiropractors are not alone in facing the economic adversity affecting the healthcare system. Dentist, medical providers and therapists across the spectrum of health care. Hospital visits as well as all other types of face to face care have seen sharp declines in the past few months with recovery to a “new normal” uncertain in time and degree.

<https://khn.org/news/already-taxed-health-care-workers-not-immune-from-layoffs-and-less-pay/>

A recent NY Times article (April 6th, 2020) questioned where all the heart attacks have gone as even emergency care has seen a steep decline. Much of this drop off in care may be fear driven and without good reason.

<https://www.nytimes.com/2020/04/06/well/live/coronavirus-doctors-hospitals-emergency-care-heart-attack-stroke.html>

CDC Guidance on how the Covid-19 virus is spread

In the days and weeks after the Coronavirus hit the US, there was much unknown about how the virus was spread. This led to fear of interaction with others and even of touching ATM keyboards and gas pumps. People began to wear gloves in public and hand sanitizers disappeared from the shelves.

As more information has come to light, the CDC has updated current standards and notably issued updated guidance on the risk of acquiring the virus by touching objects such as doorknobs and groceries.

It should also be noted that this does not change the advice to wipe down frequently handled items in your office as detailed in many of the NYSCA briefings.

<https://www.cdc.gov/coronavirus/2019-ncov/prevent-getting-sick/how-covid-spreads.html>



New York State Chiropractic Association

PO Box 557, Chester NY 10918 | 518-785-6346 | 518-785-6352 FAX
info@nysca.com | www.nysca.com



APPLICATION FOR MEMBERSHIP

Contact Information

| | | | |
|-----------------------|-------------|--|---|
| Last Name: | First Name: | MI: | <input type="checkbox"/> Male <input type="checkbox"/> Female |
| Business Address: | | County: | |
| City: | State: | Zip: | |
| Office Phone: | Office Fax: | Email: | |
| Referred to NYSCA by: | | All fields required unless otherwise specified. | |

Education Information

| | |
|---------------------------------|---------------------------------|
| Degree(s): | |
| Chiropractic College: | Year Graduated: |
| NY Chiropractic License Number: | Date of Issuance: (MM/DD/YYYY): |

Personal Information

| | | |
|----------------|-------------------|---------------------|
| Date of Birth: | Home Phone (opt): | Mobile Phone (opt): |
| Home Address: | | County: |
| City: | State: | Zip: |

Membership Categories

Dues

| Regular Membership | Full Year or EZPay* |
|--|---------------------|
| <input type="checkbox"/> 1 st Year Licentiate – up to 2 years from date of licensure | \$120 or \$10/month |
| <input type="checkbox"/> 2 nd Year Licentiate – up to 3 years from date of licensure | \$240 or \$20/month |
| <input type="checkbox"/> 3 rd Year Licentiate – up to 4 years from date of licensure | \$360 or \$30/month |
| <input type="checkbox"/> 4 th Year Licentiate – up to 5 years from date of licensure | \$480 or \$40/month |
| <input type="checkbox"/> 5 th Year Licentiate – Greater than 5 years from date of licensure | \$600 or \$50/month |
| ★ New Member Special ★ | |
| One-time offer applicable to Regular Membership only when year is PAID IN FULL. Eligibility subject to verification. Subsequent year's dues payable at usual rate. Cannot be combined with other discounts | 25% off |
| <input type="checkbox"/> Part-time, practicing 20 hours or fewer per week Discount applicable to Regular Membership only. A certification of working hours, signed by a NYSCA district officer, must be submitted to the administrative office; Cannot be combined with other discounts | 50% off |
| Associate Membership – Include name of sponsoring NYSCA Member: _____ | |
| <input type="checkbox"/> 1 st Year Licentiate – up to 2 years from date of licensure | \$60 or \$5/month |
| <input type="checkbox"/> 2 nd Year Licentiate – up to 3 years from date of licensure | \$120 or \$10/month |
| <input type="checkbox"/> 3 rd Year Licentiate – up to 4 years from date of licensure | \$180 or \$15/month |
| <input type="checkbox"/> 4 th Year Licentiate – up to 5 years from date of licensure | \$240 or \$20/month |
| <input type="checkbox"/> 5 th Year Licentiate – Greater than 5 years from date of licensure | \$300 or \$25/month |
| Affiliate Membership[†] – must be licensed to practice chiropractic in New York | |
| <input type="checkbox"/> a full-time staff member in residence at a chiropractic or other accredited university, college, school, or institution; or | \$60 |
| <input type="checkbox"/> a full-time employee of any recognized governmental agency; or | |
| <input type="checkbox"/> a member of the Armed Forces of the United States on active duty; or | |
| <input type="checkbox"/> not in active chiropractic practice AND is employed full-time as supplier/vendor of chiropractic products and services, or other practice equipment, in service to members of the chiropractic professional field; or | |
| <input type="checkbox"/> practicing exclusively in a state or jurisdiction other than New York State | |

Payment Information

Select One: Pay in full EZPay*

Payment Method



Card Holder:

Card #:

Expiration Date:

Security Code:

Billing Address:

Check Enclosed; Please make checks payable to:
New York State Chiropractic Association
PO Box 557, Chester NY 10918

Check here if you do **NOT** want 7% of your dues monies earmarked for NYCPAC. Refusal to contribute will not affect your membership rights.

I fully understand and agree that upon acceptance of my application, I shall abide by the certificate of incorporation of the NYSCA, its Bylaws, Canon of Ethics, all rules and regulations adopted by the Board of Directors and House of Delegates, and the laws of the State of New York, the Board of Regents, and the State Education Department. I further understand that the NYSCA regularly communicates with its members by electronic means and therefore permit NYSCA to send me communications and advertisements (regarding upcoming events, etc.) via fax/email.

Signature:

For Office Use Only Date Received:
District Assigned:

***Membership Dues – EZPay (Monthly debit from credit card)**
Cardholder understands and agrees that by opting into automatic billing his/her card will be charged on a monthly basis and will automatically renew on membership anniversary date. Renewal will be at current membership type associated with account. Monthly membership is not eligible for cancellation for the first 12 months.